



BHARAT SANCHAR NIGAM LIMITED
O/o PGM S, 40-E, CIPET ROAD
TVK INDUSTRIAL ESTATE, GUINDY-32

LR.NO: PGM/S/2019-20/ENLISTING FTTH VENDORS/

DT

02.05.2019

Sub: **Enlisting of FTTH Partners with BSNL Under Revenue Share Business Model-reg.**

BSNL, Chennai Telephones, is in the Process of Enlisting New Vendor Agencies for providing Voice & Broadband Services thru Optical Fibre Cable Connectivity to Individual Homes (FTTH) on Revenue Share Basis (50:50)

Interested Agencies with Valid License / Minimum One Year Experience are requested to submit their willingness for Entering into Business Agreement with BSNL in this regard.

Eligibility Criteria:

1. Registered Builder
2. Registered Residential Welfare Association
3. Local Cable Operators (LCOs) / Multi Service Operators (MSOs) with valid license
4. Infrastructure Providers-1 (IP-1) / Virtual Network Operators (VNOs) with valid license
5. Existing Cable Operators, Firms working for OFC laying, Broadband Provisioning & Maintenance and other firms working in Telecom field etc. (A company incorporated under the company Act 1956, or Proprietorship/ Partnership firms)

Coverage Area:

Exchanges / Postal Pincodes, Covered under South and West Areas in Chennai Telephones District, as Annexed.

Nodal contacts

I. **South Business Area**

No.	Name	Designation	Mobile No.	Mail ID
1	A.Kalaiselvi	AGM	9444979100	dedlcsouth@gmail.com
2	R.Petchimuthu	SDE	9444995599	
3	S.Mathiprakasam	SDE	9444971900	
4	D.Aravind	SDE	9444040368	

II. **West Business Area**

No.	Name	Designation	Mobile No.	Mail ID
1	ShanthiRamani	AGM	9445395353	dedlcwest@gmail.com
2	Chandra SekarRai	SDE	9445008383	
3	V.S.Balaji	JTO	9486103086	
4	A.K.Balaji	JTO	9445010549	

Annexure – I --- South Business Area

Annexure – II --- West Business Area

Annexure : I --- South Business Area

DGM ZONE	DIVISION	PIN CODE	EXCHANGE NAME	BSNL SHORT CODE
SOUTH WEST	ST THOMAS MOUNT	600016	ST THOMAS MOUNT	CHNSTM
			EKKATUTHANGAL	CHNEKK
			GUINDY	CHNGUI
			MUGALIWAKKM	CHNMUG
		600025	GUINDY	CHNGUI
		600027	ST THOMAS MOUNT	CHNSTM
			AIRPORT	CHNAPT
			DOMESTIC AIRPORT	CHNDAT
			INTERNATIONAL AIRPORT	CHNIAT
		600032	ST THOMAS MOUNT	CHNSTM
			EKKATUTHANGAL	CHNEKK
			GUINDY	CHNGUI
		600043	AIRPORT	CHNAPT
		600049	RAMAPURAM	CHNRAM
		600061	ST THOMAS MOUNT	CHNSTM
		600078	RAMAPURAM	CHNRAM
		600088	AIRPORT	CHNAPT
		600089	ST THOMAS MOUNT	CHNSTM
			MUGALIWAKKM	CHNMUG
			RAMAPURAM	CHNRAM
		600097	EKKATUTHANGAL	CHNEKK
		600114	ST THOMAS MOUNT	CHNSTM
			MUGALIWAKKM	CHNMUG
		600116	MUGALIWAKKM	CHNMUG
		600122	MUGALIWAKKM	CHNMUG
		600125	MUGALIWAKKM	CHNMUG
		600128	MUGALIWAKKM	CHNMUG
		603202	GUINDY	CHNGUI
	603203	GUINDY	CHNGUI	
	603210	GUINDY	CHNGUI	
	NANGANALLUR	600032	KOVILAMBAKKAM	CHNKOV
		600042	ULLAGARAM	CHNULG
		600043	NANGANALLUR	CHNNGL
			KEELKATTALAI	CHNKLK
600061		NANGANALLUR	CHNNGL	
		THILLAIGANGA NAGAR	CHNTGN	
600088		THILLAIGANGA NAGAR	CHNTGN	
600091		NANGANALLUR	CHNNGL	
		KEELKATTALAI	CHNKLK	
		MADIPAKKAM	CHNMDI	
		ULLAGARAM	CHNULG	
600100		NANGANALLUR	CHNNGL	
		KOVILAMBAKKAM	CHNKOV	
		MADIPAKKAM	CHNMDI	
600114		NANGANALLUR	CHNNGL	
		THILLAIGANGA NAGAR	CHNTGN	
600117	NANGANALLUR	CHNNGL		
	KEELKATTALAI	CHNKLK		
	KOVILAMBAKKAM	CHNKOV		
	MADIPAKKAM	CHNMDI		
601302	KOVILAMBAKKAM	CHNKOV		

Annexure : I --- South Business Area

DGM ZONE	DIVISION	PIN CODE	EXCHANGE NAME	BSNL SHORT CODE
SOUTH WEST	RAJBHAVAN	600015	RAJBHAVAN	CHNRBN
		600022	RAJBHAVAN	CHNRBN
		600025	RAJBHAVAN	CHNRBN
		600032	RAJBHAVAN	CHNRBN
		600036	RAJBHAVAN	CHNRBN
			IIT	CHNIIT
		600042	RAJBHAVAN	CHNRBN
		600085	RAJBHAVAN	CHNRBN
		600113	RAJBHAVAN	CHNRBN
			TIDEL PARK	CHNTID
	600117	TIDEL PARK	CHNTID	
	VELACHERY	600032	VELACHERY	CHNVEL
		600042	VELACHERY	CHNVEL
			ADAMBAKKAM	CHNADM
			GANESH NAGAR	CHNGNR
			PALLIKARANAI	CHNPAL
			TARAMANI LINK ROAD	CHNTRL
			VIJAY NAGAR	CHNVIJ
		600043	PALLIKARANAI	CHNPAL
		600073	PALLIKARANAI	CHNPAL
		600088	VELACHERY	CHNVEL
			ADAMBAKKAM	CHNADM
			GANESH NAGAR	CHNGNR
			TARAMANI LINK ROAD	CHNTRL
		600091	ADAMBAKKAM	CHNADM
			GANESH NAGAR	CHNGNR
			PALLIKARANAI	CHNPAL
600100		GANESH NAGAR	CHNGNR	
	PALLIKARANAI	CHNPAL		
	TARAMANI LINK ROAD	CHNTRL		
600113	TARAMANI LINK ROAD	CHNTRL		
600117	PALLIKARANAI	CHNPAL		
601302	PALLIKARANAI	CHNPAL		
CHROMPET	600043	CHROMPET	CHNCHR	
		PALLAVARAM	CHNPVM	
		PAMMAL	CHNPAM	
		ZAMIN PALLAVARAM	CHNZPM	
	600044	CHROMPET	CHNCHR	
		HASTHINAPURAM	CHNHAS	
		NAGALKENI	CHNNAG	
		PALLAVARAM	CHNPVM	
		PAMMAL	CHNPAM	
		RADHA NAGAR	CHNRNG	
	600045	CHROMPET	CHNCHR	
		MEPZ	CHNMEP	
		WEST TAMBARAM	CHNWTM	
	600047	CHROMPET	CHNCHR	
		HASTHINAPURAM	CHNHAS	
		MEPZ	CHNMEP	
	600059	HASTHINAPURAM	CHNHAS	
600063	WEST TAMBARAM	CHNWTM		

Annexure : I --- South Business Area

DGM ZONE	DIVISION	PIN CODE	EXCHANGE NAME	BSNL SHORT CODE
CHROMPET	CHROMPET	600064	HASTHINAPURAM	CHNHAS
			RADHA NAGAR	CHNRNG
		600070	HASTHINAPURAM	CHNHAS
			PAMMAL	CHNPAM
			POZHICALUR	CHNPOZ
		600073	HASTHINAPURAM	CHNHAS
		600074	HASTHINAPURAM	CHNHAS
			PAMMAL	CHNPAM
			POZHICALUR	CHNPOZ
		600075	HASTHINAPURAM	CHNHAS
			PALLAVARAM	CHNPVM
			PAMMAL	CHNPAM
			POZHICALUR	CHNPOZ
			WEST TAMBARAM	CHNWTM
		600117	ZAMIN PALLAVARAM	CHNZPM
	TAMBARAM	600042	MEDAVAKKAM	CHNMED
		600044	NEW PERUNGALATHUR	CHNNPG
			OLD PERUNGALATHUR	CHNPGL
		600045	TAMBARAM	CHNTAM
			NEW PERUNGALATHUR	CHNNPG
			OLD PERUNGALATHUR	CHNPGL
		600046	TAMBARAM	CHNTAM
		600047	TAMBARAM	CHNTAM
		600048	TAMBARAM	CHNTAM
			NEW PERUNGALATHUR	CHNNPG
			OLD PERUNGALATHUR	CHNPGL
		600059	VANDALUR	CHNVAN
			TAMBARAM	CHNTAM
			RAJAKILPAKKAM	CHNRJP
		600063	SELAIYUR	CHNSEL
			TAMBARAM	CHNTAM
			NEW PERUNGALATHUR	CHNNPG
		600064	OLD PERUNGALATHUR	CHNPGL
			TAMBARAM	CHNTAM
		600073	SELAIYUR	CHNSEL
			TAMBARAM	CHNTAM
	GOWRIWAKKAM		CHNGOW	
	JAGAJEEVANRAM NAGAR		CHNJJR	
	MEDAVAKKAM		CHNMED	
	600079	RAJAKILPAKKAM	CHNRJP	
		SELAIYUR	CHNSEL	
		NEW PERUNGALATHUR	CHNNPG	
600082	JAGAJEEVANRAM NAGAR	CHNJJR		
600083	JAGAJEEVANRAM NAGAR	CHNJJR		
600100	GOWRIWAKKAM	CHNGOW		
	MEDAVAKKAM	CHNMED		
600126	JAGAJEEVANRAM NAGAR	CHNJJR		
	MEDAVAKKAM	CHNMED		
	RAJAKILPAKKAM	CHNRJP		

Annexure : I --- South Business Area

DGM ZONE	DIVISION	PIN CODE	EXCHANGE NAME	BSNL SHORT CODE
CHROMPET	TAMBARAM	600127	TAMBARAM	CHNTAM
			NEW PERUNGALATHUR	CHNNPG
		601302	GOWRIWAKKAM	CHNGOW
			MEDAVAKKAM	CHNMED
		603202	VANDALUR	CHNVAN
		603210	VANDALUR	CHNVAN
603211	VANDALUR	CHNVAN		
CHENGALPATTU	CHENGALPATTU	603001	CHENGALPATTU	CHNCPR
			CHENGALPATTU TOWN	CHNCPT
			VALLAM	CHNVLM
		603002	CHENGALPATTU	CHNCPR
			CHENGALPATTU TOWN	CHNCPT
			TIRUKALIKUNDRAM	CHNTKK
			VALLAM	CHNVLM
		603003	VALLAM	CHNVLM
		603101	CHENGALPATTU TOWN	CHNCPT
			PALUR	CHNPLR
		603102	ANUPURAM	CHNANU
			KALPAKKAM PROJECT	CHNKLP
			KALPAKKAM TOWNSHIP	CHNKLT
			P.V. KALATHUR	CHNPVK
		603104	MAMALLAPURAM	CHNMBP
		603105	MAMALLAPURAM	CHNMBP
			MANAPATHY	CHNMPY
			TIRUKALIKUNDRAM	CHNTKK
		603106	CHENGALPATTU TOWN	CHNCPT
			PALUR	CHNPLR
		603108	MANAPATHY	CHNMPY
			VALLAM	CHNVLM
		603109	ANUPURAM	CHNANU
			MANAPATHY	CHNMPY
			TIRUKALIKUNDRAM	CHNTKK
		603110	VALLAM	CHNVLM
		603111	CHENGALPATTU TOWN	CHNCPT
			VALLAM	CHNVLM
		603127	ANUPURAM	CHNANU
		603202	CHENGALPATTU TOWN	CHNCPT
	603204	VALLAM	CHNVLM	
	603302	KADAPPAKKAM	CHNKDP	
	603304	KADAPPAKKAM	CHNKDP	
	603405	P.V. KALATHUR	CHNPVK	
		TIRUKALIKUNDRAM	CHNTKK	
		VALLAM	CHNVLM	
	600048	GUDUVANCHERRY	CHNGDV	
		KANDIGAI	CHNKDG	
		KELAMBAKKAM	CHNKBM	
		MAMBAKKAM	CHNMBK	
600126		NAVALUR	CHNNVR	
600127	MAMBAKKAM	CHNMBK		
	MARAIMALAI NAGAR			

Annexure : I --- South Business Area

DGM ZONE	DIVISION	PIN CODE	EXCHANGE NAME	BSNL SHORT CODE
CHENGALPATTU	MARAIMALAI NAGAR	603001	ALATHUR	CHNALA
			GUDUVANCHERRY	CHNGDV
			KOVALAM	CHNKVM
			NAVALUR	CHNNVR
			TIRUPORUR	CHNTUR
		603002	MIPL	CHNMIP
			SINGAPERMALKOIL	CHNSPK
		603103	KELAMBAKKAM	CHNKBM
			KOVALAM	CHNKVM
			NAVALUR	CHNNVR
			SIRUSERI	CHNSIR
		603104	ALATHUR	CHNALA
			KOVALAM	CHNKVM
			SOOLERIKADU	CHNSLU
		603105	ALATHUR	CHNALA
		603108	NELLIKUPPAM	CHNNKM
			SINGAPERMALKOIL	CHNSPK
			TIRUPORUR	CHNTUR
		603110	ALATHUR	CHNALA
			KELAMBAKKAM	CHNKBM
			NELLIKUPPAM	CHNNKM
			SOOLERIKADU	CHNSLU
			TIRUPORUR	CHNTUR
		603111	NAVALUR	CHNNVR
		603112	KANATHUR	CHNKTR
			KOVALAM	CHNKVM
			NAVALUR	CHNNVR
			SOOLERIKADU	CHNSLU
		603202	ARUL NAGAR	CHNALR
			ESTANCIA	CHNEST
			GUDUVANCHERRY	CHNGDV
			KAYARAMBEDU	CHNKYB
			MIPL	CHNMIP
603203	MARAIMALAI NAGAR	CHNMMN		
	GUDUVANCHERRY	CHNGDV		
	KANATHUR	CHNKTR		
603204	MARAIMALAI NAGAR	CHNMMN		
	MIPL	CHNMIP		
	SINGAPERMALKOIL	CHNSPK		
603209	MARAIMALAI NAGAR	CHNMMN		
	KANATHUR	CHNKTR		
	SINGAPERMALKOIL	CHNSPK		
603210	ARUL NAGAR	CHNALR		
	GUDUVANCHERRY	CHNGDV		
603211	ARUL NAGAR	CHNALR		
	GUDUVANCHERRY	CHNGDV		
603302	ARUL NAGAR	CHNALR		
631501	KANATHUR	CHNKTR		

Annexure : I --- South Business Area

DGM ZONE	DIVISION	PIN CODE	EXCHANGE NAME	BSNL SHORT CODE
CHENGALPATTU	MADHURANTHAGAM	600041	PAVANJUR	CHNPVJ
		603111	PUKKATHURAI	CHNPUK
		603116	PUKKATHURAI	CHNPUK
		603201	ACHARAPAKKAM	CHNACP
			ELAPAKKAM	CHNEPM
			L. ENDATHUR	CHNLER
			ORATTHI	CHNORA
		603301	ACHARAPAKKAM	CHNACP
			CHITTAMUR	CHNCTM
			CHUNAMPET	CHNCHT
			MELMARUVATHUR	CHNMMR
		603302	CHEYUR	CHNCYR
			CHITTAMUR	CHNCTM
			CHUNAMPET	CHNCHT
		603303	KARUNGUZHI	CHNKGI
			PAVANJUR	CHNPVJ
		603304	CHEYUR	CHNCYR
			CHUNAMPET	CHNCHT
		603305	MADHURANTHAGAM	CHNMDK
			NEDUMARAM	CHNNDM
			PAVANJUR	CHNPVJ
		603306	MADHURANTHAGAM	CHNMDK
			MELMARUVATHUR	CHNMMR
		603307	ORATTHI	CHNORA
		603308	KARUNGUZHI	CHNKGI
			PAVANJUR	CHNPVJ
			PUKKATHURAI	CHNPUK
		603309	CHEYUR	CHNCYR
			CHITTAMUR	CHNCTM
			CHUNAMPET	CHNCHT
			ORATTHI	CHNORA
			ZAMIN ENDATHUR	CHNZER
		603310	ACHARAPAKKAM	CHNACP
			CHITTAMUR	CHNCTM
			CHUNAMPET	CHNCHT
			ORATTHI	CHNORA
		603311	ZAMIN ENDATHUR	CHNZER
		603312	CHEYUR	CHNCYR
			CHUNAMPET	CHNCHT
			PAVANJUR	CHNPVJ
			ZAMIN ENDATHUR	CHNZER
		603313	CHITTAMUR	CHNCTM
			VILANGANUR	CHNVLG
			ZAMIN ENDATHUR	CHNZER
		603314	KARUNGUZHI	CHNKGI
			L. ENDATHUR	CHNLER
			PUKKATHURAI	CHNPUK

Annexure : I --- South Business Area

DGM ZONE	DIVISION	PIN CODE	EXCHANGE NAME	BSNL SHORT CODE
CHENGALPATTU	MADHURANTHAGAM	603315	ACHARAPAKKAM	CHNACP
			NEDUMARAM	CHNNDM
		603317	ORATTHI	CHNORA
		603319	ACHARAPAKKAM	CHNACP
			L. ENDATHUR	CHNLER
			MELMARUVATHUR	CHNMMR
		603401	CHUNAMPET	CHNCHT
		603403	L. ENDATHUR	CHNLER
		603406	ACHARAPAKKAM	CHNACP
			L. ENDATHUR	CHNLER
		603408	L. ENDATHUR	CHNLER
		604403	L. ENDATHUR	CHNLER
		604406	ORATTHI	CHNORA
		631401	CHUNAMPET	CHNCHT

Annexure : II --- West Business Area

DGM ZONE	DIVISION	PINCODE	EXCHANGE NAME	BSNL SHORT CODE
DGM KOD	Kodambakkam - 1	600020	Gandhi Nagar	GDR
		600093	Saligramam	SAL
		600092	Vembuli Amman Koil	VAK
		600026	Vadapalani	VDP
		600092	Virugambakkam	VIR
		600078	West K.K. Nagar	WKK
	Kodambakkam - 2	600106	Arumbakkam	ARU
		600024	Kodambakkam	KOD
	Kodambakkam - 3	600094	Choolaimedu	CMU
		600107	Koyambedu	KOY
		600095	Maduravoyal	MVL
		600094	Nelson Manickkam Rd	NMR

DGM KKN	K.K. Nagar	600015	Jones Road	JRD
		600078	K.K. Nagar	KKN
	Porur	600116	Karambakkam	KAR
		600069	Kundrathur	KUN
		600116	Moulivakkam	MLM
		600116	Porur	POR
		600087	Valasarawakkam	VAL

DGM KCM	Kanchipuram	631502	Ayyankarkulam	AGK	
		631601	Ayyampettai	AYP	
		631551	Baluchetti Chathiram	BTC	
		631501	Chinna Kanchipuram	CKM	
		631552	Enathur	ENA	
		631501	Kanchipuram Collectrate	KCL	
		631501	Kanchipuram	KCM	
		631603	Magaral	MGR	
		603403	Manamathi	MNM	
		631502	Oli Mohamed pettai	OMT	
		631552	Parandur	PAR	
		631561	Rajakulam	RJK	
		603107	Salavakkam	SLK	
		631604	Tenneri	TNI	
		603406	Uthiramerur	UTR	
		631605	Wallajabad	WBJ	
		Sriperumbudur	631553	Edayarpakkam	EDP
			602105	Mathur	MTR
	602105		Mevalurkuppam	MVP	
	602105		Nokia	NOK	
	601301		Padapai	PDI	
	602106		Sunguvarchatram	SNV	
	600069		Somangalam	SOM	

Annexure : II --- West Business Area

DGM ZONE	DIVISION	PINCODE	EXCHANGE NAME	BSNL SHORT CODE
		602105	Sriperumbudur	SPD
		602105	St. Gobain	STG

	Tiruvallur	602026	Gunnipalayam	GNM
		631203	Kadambathur	KBT
		631209	Kannigapuram	KNP
		602002	Manavala Nagar	MVN
		601103	Meyyur	MYU
		631402	Perambakkam	PBK
		602024	Puliyur Kandikai	PKI
		602026	Palavakkam	PLV
		602024	Perumalpattu	PMP
		602023	Poondi	POD
		631203	Patraiperumbudhur	PRP
		602025	Tirur	TIU
		602001	Thiruvallur	TLR
		631404	Ulandai	ULN
		602026	Utthukottai	UTK
		602027	Velliyur	VEY
		602001	ekadu	EKD
		601102	Kandigai pei	KGP
	Tiruthani	631209	Tiruthani	TTN
		631202	Aathimancheri	AJP
		631301	Ammayarkuppam	AMK
		631201	Arunkulam	ARG
		631206	Buthireddypalli	BRP
		631302	Erumbi	EMI
		631205	K G Kandigai	KGK
		631204	Kanagammachatiram	KKC
		631206	Maddur	MAD
		631201	N N Kandigai	NNK
		631208	podadhur Petai	PDP
		631207	Pallipet	PPT
		631210	Thiruvelangadu	TVG
		631302	Vedeyangadu	VDE